



**Press Release 02 / 04 / 2010**

**Ucamco and Consona collaborate for faster PCB Quoting & Engineering**

Ucamco (formerly Barco ETS) and Consona Corporation announce a link between Ucamco's Integr8tor automated PCB data input and analysis software and Consona's Cimnet Systems PCB Front-End Automation Suite.

Ucamco developed Integr8tor as a powerful tool to help PCB fabricators quickly and accurately prepare quotations without the need for CAM involvement. An important part of the Integr8tor design philosophy has been integration with the user's existing CAM, engineering and ERP systems. Recently a major US fabricator, Multicircuits Inc of Oshkosh, WI, an established user of Ucamco's Integr8tor and the Cimnet engineering and quotation products, asked the two companies to provide a digital link between their systems. Michael Thiel, Multicircuits' Director of Engineering and Operations explains: "We were already using Integr8tor for automatic data input and analysis. The key production and costing parameters were output as a PDF report, then entered manually into our Cimnet products for quoting and planning. The digital link has cut our operation times and removed the risk of manual data entry error".

The link, soon to be available to all users, uses Integr8tor's QED (Quotation and Engineering Data) XML output, now fine-tuned to the needs of the Cimnet Systems software. The user can define exactly which parameters are to be analysed and reported, for example layer count, board size and stack-up, minimum design characteristics (minimum ring, minimum track, minimum SMD pitch etc). These parameters are then transferred immediately into Cimnet Systems products to facilitate accurate pricing calculations and engineering decisions. Integr8tor's PDF report with a full data summary and visuals can be used in tandem with the Cimnet software for in-house planning meetings and for customer feedback.

Karel Tavernier, Ucamco's Managing Director, adds: "We have worked with Consona on several projects over the years. It is a great pleasure to be co-operating with them again to provide our joint customers with new benefits and maximum return from their investment in our products".

Cimnet Systems Front-End Automation Suite includes the Engenix® engineering automation and quote systems.

**About Consona Corporation**

Consona Corporation is a worldwide leader in providing customer relationship management (CRM) and enterprise resource planning (ERP) software and services for companies of all sizes. Consona is dedicated to becoming a valued business partner by helping each and every customer continuously improve business processes over time. Toward this mission, Consona invests in the people, processes, technology and tools needed to provide its customers with a unique combination of customer care; product fit; a broad range of consulting, IT and business services; and industry expertise. Consona serves more than 4,500 customers worldwide and across a variety of industries, including manufacturing, distribution, financial services, health care, high tech, and local government. Battery Ventures and Thoma Bravo jointly own Consona. For further information, visit [www.consona.com](http://www.consona.com), e-mail [info@consona.com](mailto:info@consona.com), or call +1 (888) 8 CONSONA.

**We cordially invite you to visit us on booth #539 at the IPC APEX EXPO in Las Vegas (April 6-8).**

**About Ucamco**

Ucamco (former Barco ETS) is a market leader in the design and manufacturing of PCB CAM and laser photoplotting systems with more than 25 years of continuous experience in developing, supplying and supporting leading-edge front-end tooling solutions for the global PCB industry. For more information please visit [www.ucamco.com](http://www.ucamco.com), e-mail [info@ucamco.com](mailto:info@ucamco.com), or call +32 (9) 216 99 00

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